



The many faces of the Volvo XC60

CFO Rajendra Prasad on his luxury SUV

Delhi-based Rajendra Prasad is multi-talented. The CFO of a leading manufacturer of tyre cord fabrics and packaging film, he also designs software as a hobby, writes

humorous short stories and teaches in his free time. Naturally a car to fit his needs had to be an all-rounder as well. So, about a year and a half ago he put his money down for a Volvo XC60. "It's an intelligent car," he says



about his luxury SUV. "You can customise even a simple thing like which outside mirror you want to angle down when reverse-parking the car, and by how much. Then there is the screen in the front. The moment you cross 10kph, it turns off the video so that the driver is not distracted. It's fantastic."

"I am a reluctant driver and in our other car, I usually fall asleep while the chauffeur drives. But the XC is such a great drive that I usually drive it myself," he says, but then quickly adds with a smile on his face, "my wife is the one who drives it the most. She's more keen to drive than me. I take it to

work every day and nearly three times a month we drive down to Agra to visit our parents," he elaborates, noting the 30,000km-plus that the car has done.

He recently discovered the stable manners of the XC60 on a trip to McLeodganj and Dharamshala. "We parked the XC in the garage at McLeodganj since the streets are narrow, and were driven around in another SUV. It's when we drove our car again that we realised how it didn't roll around the sharp turns of the hills. It also responded brilliantly on the steep gradient and felt very powerful. On the highways it was

'I am a reluctant driver but when it comes to the XC I usually prefer to drive it myself.'

very stable and gripped the road very well," he explains.

Rajendra is also quite impressed by the equipment on his XC. "Rear passengers are always happy with the entertainment system in the front headrests. Then there is the full auto braking which kind of scared me the first time. I thought that the brakes had jammed but then I saw the message in the instrument cluster. It's mostly when a two-wheeler cuts in ahead of you that the auto braking comes into effect," he says.

The other aspect of owning the Volvo XC60 that Rajendra likes is the servicing and after-sales

experience. "There's a two-year warranty on the car and all servicing costs are covered. Bills of my colleague's BMW 5-series run into thousands every time he gets his car serviced, while I am yet to pay a single paisa on servicing the car," he says. Recounting another experience, he tells us, "Once the battery died on me and the dealer sent roadside assistance in almost no time. Later, when I took it to the service centre, the battery was replaced free of charge."

He sums it up by saying, "It's a solid car and I couldn't have bought a better one."